



NABCONS
NABARD Consultancy Services
(A wholly owned subsidiary of NABARD)
(An ISO 27001:2022 & 9001: 2015 Company)

NABARD Consultancy Services (NABCONS), a wholly owned subsidiary of NABARD, is India's premier consultancy and advisory service provider with focus on the strategic spheres of agriculture, rural development and allied sectors (www.nabcons.com). NABCONS invites **only online applications** from Indian Citizens for the post of Vice President as Core Contract Staff.

1. The details of vacancy is as under:

Sr. No	Post	Vacancy	Location
1	Vice President	01	Corporate Office, New Delhi

2. Key Responsibilities & Eligibility Criteria is as under:

Vice President (01 Post)

Key Responsibilities:	
i.	Under direction from the Chief Operating Officer (COO) and Managing Director (MD), the Vice President will plan, direct, coordinate and oversee operational activities of the Business verticals/ Zonal Offices of NABCONS.
ii.	To direct and manage the development of short term and long term goals and objectives consistent with the Strategic Plan/Annual Business Plan of NABCONS and ensures their effective execution.
iii.	Liaison and networking with officials of Central Government, State Governments, Corporations & Corporate Sector to identify various collaboration opportunities, creating strategic business partnership and driving new revenue sources for the organization
iv.	To collaborate and coordinate with Regional/ Zonal Offices and business verticals of NABCONS to carry out the organizational goals and objectives.
v.	Negotiating contracts/agreements with vendors, suppliers, distributors, or other business partners. Establishing relationships with external clients in the industry and ensure successful business outcomes. Manage relationships with key clients.
vi.	Monitor NABCONS' business vertical's performance against performance goals to ensure that client expectations are met/exceeded. Establish and monitor performance reporting systems
vii.	Manage high impact issues / gaps in projects by liaising between the project teams, client, Regional/ Zonal Offices and difference departments of NABCONS.
viii.	Maintain project budget and timelines of the project to ensure tasks are accomplished effectively
ix.	Ensure effective communications with all key stakeholders within the organization (Internal and External)
x.	To identify gaps and recommend new processes, technologies and systems to improve/ streamline existing processes and use of resources.
xi.	Manage staffing requirement, form & lead internal teams and provide training/mentorship as needed and to assess overall performance of the staff.
xii.	To manage 4-5 business / administrative verticals of NABCONS.
xiii.	Any other work as assigned from time to time.

Eligibility Criteria:**Minimum Criteria**

- First class graduate and/or post-graduation with 55% at aggregate from a recognised university
- Candidates should have specialisation in any one of the technical fields such as finance, agri-business, food processing, food technology, data analytics, agri & allied sector, civil engineering, agri-engineering, business administration, etc.

Desired Criteria:

- Additional weightage will be given to candidates having Ph.D, MBA, CA or any other professional degree

Experience**Essential**

- Minimum 12 years of overall experience.
- Candidates should have field / working experience / expertise in any one of the domain such as finance, agri-business, food processing, food technology, data analytics, agri & allied sector, civil engineering, agri engineering, business administration, etc.

Desired

- Candidates with track record of engagement / networking with Central Government, State Governments & Corporate Sector will be given preference.

Other Skills/ competence required

- Demonstrated and reference-able experience supporting the growth of revenues for a business
- Proven ability to develop and achieve financial plans
- Proven ability to develop long-term client relationships and a demonstrated personal network of contacts
- Adaptive attitude towards quick environment changes, with high level of commitment and objective driven
- Skilled at building a cohesive team and facilitating goal accomplishment by aligning individual and team actions with strategies and plans to drive business results.
- Exceptional verbal and written communications skills with the ability to support writing and responding to proposal content and to confidently brief corporate capabilities and make formal presentations to customers
- Knowledge of business and management principles involved in strategic planning, resource allocation, leadership technique and coordination of people and resources
- Ability to clearly communicate and influence key stakeholders around enablement strategies

3. Remuneration:

Position wise remuneration for the posts is as under:-

S. No.	Post	Consolidated monthly remuneration*
1	Vice President	As per NABCONS Policy and Industry Standards

* - Remuneration would be considered based on relevant experience, qualification, last drawn salary etc.

- The staff will be liable for tax liabilities as per Income Tax Act & Rules in force and the tax will be deducted at source.
- Other than the above remuneration, candidate is also eligible for other facilities/allowances as per NABCONS policy.

4. Age:

Position	Age (as on 01 March 2025)
Vice President	The maximum age of 50 years. Preference will be given to candidates under the age of 45 years.

5. Contract Period:

- This vacancy is for Core Contract Staff. The Core Contract Staff of NABCONS manage multiple assignments and their tenure of service is full-time in nature. Further, Core Contract Staff of NABCONS are eligible for benefits such as Provident Fund, Gratuity, Leave Encashment and other benefits.
- Your engagement with NABCONS would be continuous in nature and will be renewed annually based on your performance. After completion of first year of service, your contract will be renewed annually in a block of 3 years.
- The Core Contract staff of NABCONS is subject to quarterly performance review in the first year of engagement, followed by annual performance review in succeeding years.

6. Termination Clause:

The contract will be terminable by three months' notice period on either side as per the existing Company's policy.

7. Selection Process:

- i. The candidates shortlisted as per the eligibility criteria may be subjected to a qualifying written test, if required & followed by Personal Interview.
- ii. Place of Interview will be indicated at the time of issuing call letters to the shortlisted candidates.

8. How to Apply:

Interested candidates may apply online in the prescribed format within 10 days by clicking on the following links and filling the details therein from 04 March 2025

Position	Link to Apply
Vice President	https://forms.office.com/r/m8GXcrfixz

In case the above link does not work, you may also copy and paste the link in your web browser and fill the details therein.

Applications submitted successfully will only be considered.

9. Instructions:

Before applying, candidates should read all the instructions carefully and ensure that they fulfill all the eligibility criteria for the post. NABCONS would admit candidates on the basis of the information furnished in the ON-LINE application and shall verify their eligibility at the stage of interview/ joining. If, at any stage it is found that any information furnished in the ONLINE application is false/ incorrect or if according to the NABCONS, the candidate does not satisfy the eligibility criteria for the post, his/her candidature will be cancelled and he/she will not be allowed to appear for the interview/joining/ not allowed to continue, if joined.

Candidates are requested to apply only ON-ONLINE through NABCONS website (www.nabcons.com) or Naukri.com. No other mode of submission of application will be accepted.

Important Dates/ Timelines

Last date for submission of online applications	13 March 2025 Midnight
<ul style="list-style-type: none">• NABCONS reserves the right to make change in the dates indicated above• Please note that corrigendum, if any, issued related to the above advertisement will be published only on NABCONS website (www.nabcons.com).	

10. General Information:

- i. Only Shortlisted candidates will be called for the interview. Location and the process of Interview will be indicated in the call letter. The candidates may kindly note that any cost incurred by them for attending the interview will not be reimbursed by NABCONS.
- ii. The applicant may submit the declaration in the online form with respect to the educational qualification and experience. Self-attested copies of educational qualifications and experience certificates to be compulsorily submitted at the time of the interview. Original documents would be required for verification at the time of interview, failing which candidate will not be allowed to attend interview.
- iii. Place of posting of the candidates appointed as Vice President shall be Corporate Office, New Delhi. Candidates, however, liable to be posted at any other Office or Unit of NABCONS in India or abroad In future, depending on the official requirements.
- iv. For the eligible shortlisted candidates already working with NABCONS, in case of selection for any of the posts, they will have to resign from their existing contract and sign the fresh contract.
- v. List of selected and waitlisted candidates for the posts will be uploaded in NABCONS website (www.nabcons.com). NABCONS reserves the right to extend the offer of appointment to the waitlisted candidates.
- vi. No correspondence will be entertained from any ineligible and non-selected candidate in all matter regarding eligibility, the selection process, documents to be produced for the selection process, assessment, prescribing minimum qualifying standards, number of vacancies, communication of result, etc. The company's decision shall be final and binding on the candidates and no correspondence shall be entertained in this regard.
- vii. The final appointment will be based on the decision of selection committee constituted for the purpose. Company reserves the right to increase/ decrease the number of posts or not to fill up any of the posts.
- viii. The appointment shall be subject to being found medically fit, for which purpose the candidate shall be required to undergo the protocol of medical tests upon reporting at place of posting. The continuance in NABCONS's service shall be subject to remaining medically fit to discharge duties and responsibilities. The decision of NABCONS regarding medical fitness shall be final and binding on the candidate.
- ix. Merely satisfying the eligibly criteria does not entitle candidate to be called for the interview. NABCONS reserves the right to call only the requisite number of candidates for the interview depending on number of responses, after preliminary screening / shortlisting with reference to candidate's qualification, suitability, experience, etc., as per eligibility criteria. Applications received after the due date shall not be entertained and will be rejected.
- x. Under no circumstances applications by hand or any other mode will be entertained. The application submitted through online mode provided in this advertisement will only be accepted.
- xi. The contractually engaged staff shall have no legal claim to regular absorption either during the period of contractor after the period of contract expires. Similarly, the Contract Appointee will have no claims as to seniority.
- xii. NABCONS reserves the right to cancel the recruitment for the captioned post without assigning any reason at any stage.