



Advt. No. CMD/OIL/HR/14C/March 2025-Domain Expert (Business Development)

1.0 Oil India Limited (OIL) intends to empanel a Experienced Domain Expert on call basis in its Corporate Office, Delhi/Noida to offer strategic input and operational expertise across City Gas Distribution (CGD) and Compressed Bio Gas (CBG) businesses. The role involves supporting the company management in overseeing Joint Venture Companies (JVCs) and in-house projects, guiding decision-making in a rapidly evolving regulatory and business environment.

2.0 The desired Skill sets & responsibilities of the Domain Expert are as follows:

SN	Area of Expertise	No.	Skill Sets/Responsibilities
1	Domain Expert (CGD/CBG)	1	<ul style="list-style-type: none"><li>a) Strong strategic and analytical mindset with the ability to evaluate complex business operations.</li><li>b) Expertise in financial planning, project management, and performance monitoring.</li><li>c) Deep understanding of the regulatory environment related to the CGD and CBG sectors.</li><li>d) Identifying risks and formulating mitigation strategies.</li><li>e) Experience in structuring partnerships, supply chain optimization, and market analysis.</li><li>f) Excellent communication and stakeholder management skills.</li><li>g) Prepare business strategies, including project evaluation, risk mitigation, and operational efficiency.</li><li>h) Assist in developing and optimizing financial, operational, and regulatory frameworks.</li><li>i) Support the formulation and review of detailed project reports, business models, and progress evaluations.</li><li>j) Facilitate stakeholder coordination, knowledge sharing, and inter-company collaboration.</li><li>k) Analyze and advise on market developments, regulatory changes, and emerging opportunities.</li><li>l) Provide insights on virtual pipeline solutions and alternative logistics in areas lacking conventional pipeline infrastructure.</li><li>m) Contribute to the identification of new business opportunities and the optimization of related-party transactions.</li></ul>

### 3.0 **Qualification and Eligibility Criteria:**

- a) Candidates should have a degree in Engineering from a recognized institution (postgraduate qualifications are highly desirable).
- b) The candidate should have a minimum of 15 years of experience in Oil & Gas Marketing companies, City Gas Distribution (CGD) companies, or Biogas manufacturing companies. Additionally, the candidate must have held a C-suite position (such as Chief Executive Officer (CEO), Chief Operating Officer (COO)) or a senior management role in Business Development, Marketing, Strategy, Planning, or an equivalent function within such organizations.
- c) A Master's degree in Business Administration (MBA) or equivalent will be desirable.
- d) Candidates having following professional training or certifications would be preferred: -
  - Project Management Professional (PMP) certification.
  - Training in Risk Management and Compliance related to the Oil & Gas industry.
  - Certification in Gas Pipeline Design, Operations or related technical areas.
- e) The incumbent should not be more than 65 years on the last date of receipt of application. An empaneled expert will cease to be in panel on attaining the age limit.

4.0 **Period of Empanelment:** 2 (two) years.

5.0 **Place of Reporting:** He/she will be reporting on call basis at the Corporate Office in Noida/Delhi. However, he/she may be required to visit areas in and outside India occasionally for business development and as per operational requirements.

### 6.0 **Honorarium:**

The honorarium that will be provided to the Domain Expert on call basis is as follows:

SN	Level/Grade	Honorarium
1	CMD/MD/Directors	20,000/- per day
2	EDs/CGM/GGM/GMs/Professor or equivalent	15,000/- per day
3	DGMs/Associate Professor or equivalent	10,000/-per day

7.0 Travel, local conveyance, boarding & lodging will be arranged by OIL as per entitlements of regular executives of their status in OIL. No other facilities will be extended or borne by OIL.

8.0 Interested and eligible candidates may send their duly filled-in application form (in prescribed format along with requisite documents) at email id [de2025\\_bd@oilindia.in](mailto:de2025_bd@oilindia.in) on or before 23:59 hours of **26.04.2025**.

9.0 All application received after 26.04.2025 will be rejected.



*Please affix your recent passport size photograph*

**APPLICATION FOR ENGAGEMENT AS  
DOMAIN EXPERT (CGD/CBG), BD**

1	Name of the Applicant:	
2	Father's Name:	
3	Date of Birth:	
4	Gender:	
5	Address for Communication:	
6	Permanent Address (if different from address for communication):	
7	Telephone/Mobile No.	
8	E-mail ID	

<b>9 EDUCATIONAL QUALIFICATIONS</b>					
<b>S No</b>	<b>Degree</b>	<b>College/ Institution</b>	<b>Year of passing</b>	<b>Specialization/ Discipline</b>	<b>Class/ Division</b>
a.	Graduation				
b.	Post Graduation				
c.	Others (if any)				
d.	Any other academic details				
e.	Member of Professional Bodies				

10 EXPERIENCE DETAILS						
S. No	Name of the organization	Position held	Grade of the Position last held	Period of Service		Nature of duties
				From	To	
a.						
b.						
c.						
d.						
e.	Write-up on relevant experience (maximum 300 words)					

**DECLARATION**

I hereby certify that the particulars furnished above are true, correct and complete in all respects. In case of information provided by me being found incorrect or false, my empanelment may be cancelled at any time without informing me.

**Date:**

**Place:**

**Signature of the applicant**

Please enclose a copy of the following documents along with the application:

1. Proof of Date of Birth
2. Proof of relevant experience & qualification